

2018  The Foundations of
Catholic Health

GRATITUDE

REPORT

**The Right
Way to Care**

Continuing & Home Care Foundation
Kenmore Mercy Foundation
Mercy Hospital Foundation
Mount St. Mary's Hospital Foundation
Sisters Hospital Foundation



Mark A. Sullivan

President & CEO
Catholic Health



Joyce Markiewicz

RN, BSN, MBA, CHCE

Executive Vice President
& Chief Business Development Officer
Catholic Health



Craig Harris

Vice President of Development
Catholic Health



Julie R. Berrigan

Executive Director
Mount St. Mary's Hospital Foundation



Susan M. Jandzinski

Executive Director
Kenmore Mercy Foundation



Deanna N. Messinger

Executive Director
Mercy Hospital Foundation



Anne E. Snyder

Executive Director
Sisters Hospital Foundation



The Foundations of Catholic Health would like to thank Russell J. Salvatore for his exceptional support in 2018. With a gift of \$500,000 to Mercy Hospital Foundation and \$250,000 to Sisters Hospital Foundation, Mr. Salvatore has touched the lives of thousands of our patients. His gifts will upgrade televisions in patient rooms and waiting areas throughout Mercy Hospital of Buffalo, Mercy Ambulatory Care Center, and Sisters of Charity Hospital (Main St. and St. Joseph Campus). His generosity is an example of how community support makes for a wonderful difference every day.



MERCY HOSPITAL FOUNDATION 2

MOUNT ST. MARY'S HOSPITAL FOUNDATION 4

SISTERS HOSPITAL FOUNDATION 6

KENMORE MERCY FOUNDATION 8

CONTINUING & HOME CARE FOUNDATION 10

DONOR IMPACT & FINANCIAL REPORT 12

KENMORE MERCY FOUNDATION

2018 Board of Directors

Mark Keller, Keller Technology Corporation*

Jonathan Amoia, Sandhill Investment Management

Laura A. Colca, Esq., Goldberg Segalla

Raymond P. Crane, CPA, Brock, Schechter & Polakoff, LLP

Dorothy Ferguson, The Ferguson Family Foundation

Michael Gough, M.D., Kenmore Mercy Hospital

Anthony B.H. Habib, Community Volunteer

Molly Hugar, M&T Bank

Walter Ludwig, President/CEO, Kenmore Mercy Hospital

Dan Paolini, NEXXUSPoint

Todd J. Potter, Jr., Esq., Law Office of Todd J. Potter

James Rykowski, Evans Bank

Nicholas Salvatore, Salvatore's Hospitality

D. Michael Slate II, M.D., Kenmore Mercy Hospital

Mark A. Sullivan, President/CEO, Catholic Health**

Mark Tillmanns, Evans Bank

Lee Ann Vogt, Community Volunteer

Susan M. Jandzinski, Executive Director, Kenmore Mercy Foundation**

MERCY HOSPITAL FOUNDATION

2018 Board of Directors

Daniel Joyce, Hodgson Russ LLP*

Sharon Prise Azurin, Phillips Lytle, LLP

Maureen K. Athoe, Moog, Inc.

Laura M. Bickert, Bank of America Merrill Lynch

Jim Crowley, Crowley Webb

Neil Farrell, Farrell Financial, LLC

Martin Griffith, Bank on Buffalo

Vincent O. Hanley, Bond, Schoeneck & King, PLLC

Rurik C. Johnson, M.D., Surgical Associates of WNY

Richard A. Serra, Allpro Parking

John Shaflucas, Shaflucas Architects

Dr. Jeffrey P. Steinig, Mercy Hospital of Buffalo**

Mark A. Sullivan, President/CEO, Catholic Health**

Ann L. Swan, Community Volunteer

James Tilley, Community Volunteer

C.J. Urlaub, President/CEO, Mercy Hospital of Buffalo**

Bryan C. Wittman, Dry Creek Group

Deanna N. Messinger, Executive Director, Mercy Hospital Foundation**

MOUNT ST. MARY'S HOSPITAL FOUNDATION

2018 Board of Directors

Joseph A. Ieraci, Aries Transportation*

Thomas Austen, Wurlitzer Building

Katherine M. Cumbo, Emerson Oil

Lyn Dyster, Community Volunteer

Anthony L. Eugeni, Woods Oviatt Gilman, LLP

James Fernandez, George Optical and Board of Associates**

Mary Knotts, Calspan Corporation

Christopher M. Leardini, BlueCross BlueShield of WNY

Kate Madan, Northwest Bank

Dave Maries, Community Volunteer

Geoffrey McDermid, McDermid Financial Group

Mary Ricciardi, St. Francis Guild**

Martin Shimmel, Community Volunteer

Christine Sirianni, The Family & Friends Down Syndrome Association of Niagara

Mark A. Sullivan, President/CEO, Catholic Health System**

Gary C. Tucker, FACHE, President/CEO, Mount St. Mary's Hospital**

Allison Violante, Flashes of Hope

Julie R. Berrigan, Executive Director, Mount St. Mary's Hospital Foundation**

SISTERS HOSPITAL FOUNDATION

2018-2019 Board of Directors

Matthew D. McKenna, Prime Risk Partners*

Jeanette Ball, CTG Health Solutions

Thomas Bestpitch, Prodigy Surgical

Marilyn M. Boehler, R.N., Sisters of Charity Hospital Volunteer

Martin W. Boryszak, President/CEO, Sisters of Charity Hospital**

Gregory J. Castiglia, M.D., UB Neurosurgery

Rachel DeDomenico, BlueCross BlueShield of WNY

Herbert J. Glose, Barclay Damon LLP

Brian Gwitt, Esq., Woods Oviatt Gilman, LLP

Mary Ann Hoffert, The Marillac Guild**

Rose T. Hoffman, Community Volunteer

Kawanza Humphrey, KeyBank

Thomas F. Keenan, M&T Bank

Michael Knott, Lawley

Robert J. Powalski III, Alliance Advisory Group, Inc.

Amy M. Schmit, SUNY Buffalo Research Foundation

Zachary P. Schneider, FIFTEEN

John R. Sinclair, Buffalo Sabres

Joan C. Stovroff, Stovroff & Taylor Realtors

Mark A. Sullivan, President/CEO, Catholic Health**

Roger Walcott, M.D., Vascular & Endovascular Center of WNY

Joyce V. Williams, Univera Healthcare

Anne E. Snyder, Executive Director, Sisters Hospital Foundation**

*Chair of the Board

**Ex-officio

SHARED DEVELOPMENT TEAM

Craig A. Harris, Vice President of Development

Therese Bianchi, Corporate & Foundations Relations Officer

Deidre Dawkins, Database Analyst

Kathleen Hannel, Accountant

Julienne Ricchiazzi, Interim Annual Giving Officer

Elizabeth Russin, Special Events Coordinator

Kristen Smerka, Special Events Coordinator

FOUNDATION ADMINISTRATIVE SUPPORT

Kathleen Guest Shadrack, Mercy Hospital Foundation

Roxanne Jakubowski, Mount St. Mary's Hospital Foundation

Julienne Ricchiazzi, Kenmore Mercy Foundation

Jessica Rueda, Sisters Hospital Foundation



Heartfelt Gratitude

Two new Cardiac Surgical Suites expand services at Mercy Hospital

Funding from Mercy Hospital Foundation was critical to the completion of two new cardiac surgical suites at Mercy Hospital in 2018. The \$12.5 million project modernizes and expands surgical services to support the continued growth of The Catholic Health Heart Center at Mercy Hospital.

A blessing and dedication ceremony was held to open the suites this past fall, located in a new two-story, 24,000 square foot addition to the hospital. The new suites more than double the size of the hospital's existing operating rooms, and enhance patient and staff safety. The latest medical technologies and equipment are centered around the surgical field, while providing ample room for staff to circulate around the perimeter.

"This investment in cardiac surgical suites demonstrates our commitment to provide the highest quality patient care," said C.J. Urlaub, former President and CEO of Mercy Hospital and Senior Vice President Strategic Partnerships, Integration & Care Delivery - Niagara County and President, Mount St. Mary's Hospital. "We are grateful to the Mercy Hospital Foundation and all of our supporters for helping us respond to the needs of our community with the most advanced technology available."

The surgical suites feature state-of-the-art systems such as monitors, lights and video systems, as well as dedicated

workstations for nurses and staff. The project builds on the renowned excellence of the Heart Center, recognized among U.S. News Report's 2018 Best Hospitals as a High Performing Hospital for Heart Bypass Surgery. The Heart Center has also earned a distinguished three-star rating for coronary artery bypass grafting (CABG) from the Society of Thoracic Surgeons based on the center's patient care and outcomes in 2017.

Funding from the Mercy Hospital Foundation enables the cardiac program to continue its progress, with the addition of two more hybrid operating rooms designed for increased efficiency. A new cardiac cath lab is also in the design phase, adding flexibility to care for more patients. ☺

Pictured above
Rev. Monsignor Robert E. Zapfel blesses the state-of-the-art cardiac surgical suites located in the newly-constructed addition to the hospital's Heart Center (also pictured above).



7 Years Ago



Today

Donor Spotlight

Amazing Grace

Young donor and former Mercy Hospital NICU patient raises funds for 7th year in a row with lemonade stand

Grace Koncikowski, now 13 years old, was born prematurely and spent several weeks in the Neonatal Intensive Care Unit (NICU) at Mercy Hospital. While she may not remember her stay, Grace has never forgotten the NICU.

When she was just 6 years old, Grace opened her first “Saving the Babies” lemonade stand and raised \$75 which she donated to the Mercy Hospital Foundation to support the NICU. In 2018, with the help of her sister, Veda, and her family, Grace started a Go Fund Me page in addition to the lemonade stand, raising more than \$1,000 to donate to the Foundation.

“All of our babies are special, but Grace was very special, because we all knew her grandmother, Judy Koncikowski, a long-time nurse at Mercy Hospital,” explains Mary Ann Murphy, RN, MS, IBCLC, director of Maternal Child Services at the hospital. “Grace recently wrote a letter to our staff thanking us for saving her in the NICU – she truly is a special young woman.”

Murphy says the donations from Grace have also been a wonderful tribute to her grandmother who passed away before Grace was born. “Sadly, Judy died at a young age, when Grace’s father was still in college,” Murphy says. “Although her granddaughter never knew her grandmother, Grace’s fundraising efforts carry on the giving, generous spirit Judy was known for.”

Mercy Hospital has a Level II NICU, for babies who are born after 32 weeks or who are recovering from more serious conditions. The NICU provides family-centered care with a comprehensive approach that is personalized for each baby. 🍷

Pictured above

(Left) Grace Koncikowski presents her 8th donation to the Mercy Hospital’s NICU. Pictured with Grace are Chris Harrington, RN; C.J. Urlaub, former President & CEO; Joy Kent, Nurse Manager; Mary Ann Murphy, Maternal-Child Director and Marianne Hanley, RN.

(Top right) Six-year-old Grace with C.J. Urlaub in 2011 presenting her first gift of \$75 to the Mercy NICU.

(Bottom right) 14-year-old Grace and C.J. Urlaub recreate the picture taken back in 2011. Her 2018 gift was an incredible \$1,053!



More capacity to care


Expanded Clearview Inpatient Drug Rehabilitation Center dedicated in 2018

Mount St. Mary's Hospital dedicated the expanded Clearview Treatment Services facility in Lewiston in 2018, a critical project made possible by a financial grant from the state of New York and funding from the Mount St. Mary's Hospital Foundation.

The expanded facility will meet an ever-growing need for inpatient chemical dependency treatment services for drug and alcohol addiction in the area. The nearly \$2 million expansion project more than doubles capacity, increasing the number of beds from 22 to 45 at the facility located on Military Road in Lewiston.

Clearview Treatment Services specializes in the treatment of alcoholism, opioid addiction, substance abuse, and co-occurring mental health issues. The Clearview program has provided support to patients struggling with addiction since 1986 and today the majority of patients struggle with opioids and heroin.

"You only need to read the paper to know that there is an opioid crisis in Western New York, making our expanded center more important than ever," says Karen Hogan, director at Clearview. "We are grateful for the support of the Mount St. Mary's Hospital Foundation in helping us save lives and serve more patients who are in need of these vital services."

Clearview has an average wait list of 10 to 14 people at any given time, and those numbers are increasing as well. Clearview is a confidential, inpatient rehabilitation program dedicated to the comprehensive care of people whose lives have been affected by drugs and/or alcohol. 

Pictured above
Catholic Health President & CEO Mark Sullivan, NYS Senator Robert Ort, Clearview Director Karen Hogan, former board member Carmen Grant, NYS Assemblyman Angelo Morinello and Mount St. Mary's former President & CEO Gary Tucker.



Donor Spotlight

Patient appreciation

Planned gift from Judie MacKay enables new furnishings in patient rooms


Judie MacKay was born in Canada and worked in banking in Los Angeles, CA before settling in Youngstown more than 40 years ago. She came to love the small-town atmosphere of the Niagara County area, including the personal service and care she received at Mount St. Mary's Hospital over the years, especially from her primary physician, Dr. Samuel Sirianni.

To show her deep appreciation, Mrs. MacKay left a planned gift to Mount St. Mary's Hospital Foundation when she passed away in 2016. The \$730,000 gift enabled the Foundation to fund the refurbishing and repainting of every patient room at the hospital.

"Mrs. MacKay appreciated the many relationships she was able to build at our hospital," explains Julie Berrigan, Executive Director of Mount St. Mary's Hospital Foundation. "She enjoyed quality health care close to home and wanted to express her gratitude to her entire team of caregivers."

The hospital room refurbishing included new seating for visitors, recliners for patients, over-the-bed tables and side tables. Seats and other furnishings feature the latest in fabric and materials with anti-microbial technology for added patient and guest

safety. Housekeeping staff at the hospital like the durability and design of the new furniture, noting it is easier to clean and stay clean.

"We strive to do whatever we can to ensure the comfort and safety of our patients and guests. This legacy gift went a long way in doing just that, and will continue to impact many patients for years to come," concludes Julie Berrigan. "Not every donor can make such a sizable gift, yet we appreciate every contribution we receive through planned giving. It all adds up to ensure we continue to offer the best patient experience possible." 

Pictured above
Philanthropist Judie MacKay.



Picture perfect

Foundation funding enables refurbishing and repainting of patient rooms on two campuses

Patient rooms see the most traffic of any area in a hospital, resulting in a lot of wear and tear on furnishings such as visitor seating. With over 250 rooms between them, Sisters Hospital and the St. Joseph Campus consistently replace worn furniture as part of infection prevention protocols and to ensure the comfort of our patients and their families.

Thanks to funding from Sisters Hospital Foundation, every patient room, at both locations, now features new furnishings – including the latest in fabric and materials with anti-microbial technology. These include seating for visitors, bedside tables, reclining chairs for patients and over-the-bed tables. According to John Sperrazza, President and CEO at Sisters Hospital, the Foundation enabled the hospitals to completely furnish and repaint all the rooms in one clean sweep.

“We are extremely grateful to the Foundation because this funding allowed us to finish all the refurbishing and repainting in the same year,” he notes. “Not only is this the most efficient way to do it, it also means the best possible patient and visitor experience across the board, reflective of the high quality of care we provide.”

Sperrazza pointed out that the high-quality furnishings are made with the newer, more durable materials, some with special sealers for anti-microbial properties for easier cleaning. As part of the patient room project, hospital personnel partnered with cleaning staff at both hospitals to create a program they call “picture perfect.” Each patient room is photographed with the new furnishings in place so that staff members can refer to the picture to see the proper arrangement of furniture after cleaning so that nothing is out of place. 📷

Pictured above

Sisters Hospital and St. Joseph Campus gave all patient rooms a facelift, including new bedside furniture, comfortable and practical seating areas for family and visitors and soothing wall colors. The updated rooms reflect our commitment to provide the highest quality care and to provide a calming and restorative environment for recovery.

The Sisters Hospital Foundation Board of Directors proudly supported the renovation at both campuses.



Donor Spotlight

Combined effort

Mix of fundraisers and donors add up to thousands in funding for Sisters Hospital NICU

Pizza and cupcakes were just some of the ingredients that made for successful fundraising by a variety of Sisters Hospital NICU supporters this past year.

Lauren Conti and her middle school friend, Sophia Starosielec, baked and sold hundreds of cupcakes during an event at a swimming pool club. They raised enough money to purchase a new mamaRoo infant seat for the NICU. “The girls managed everything themselves, from baking to promoting the sale to presenting the funds,” says Lauren’s mom, Bridget.

Max Clifford, a recreational aide at Allendale Middle School in West Seneca, worked with staff, students and their families to collect and donate newborn necessities for the NICU. “In addition, they raised enough funds to purchase a special bottle feeding system used in our unit,” said Kelly Clifford, Max’s mom and a social worker in the NICU.

Instead of bringing them birthday gifts, Gabe and Fiona Lupiani asked family and friends to donate to the NICU at Sisters Hospital. That was five years ago and they have done the same thing every birthday since, including 2018 when they raised over \$1,000. Graduates of the NICU, the twins turned 10 in February.

“All totaled, they have raised more than \$4,000,” explains their mom, Amy Lupiani.

Mark Campanella and Just Pizza held their 10th Annual Golf Tournament with funds raised going to support the NICU. Over the past decade, the tournament has raised more than \$50,000 for the NICU.

Loss of power cut the 25th Annual Dr. Andy’s Day For Kids a little short back in February, but Keith Morgan and his team at Tavern at Windsor Park managed to help raise more than \$21,000 for the NICU. 🎸

Pictured above

1. Max Clifford, shown with his donation for our NICU babies.
2. Avid bakers, Lauren Conti and Sophia Starosielec.
3. Greg Sansone entertains at Dr. Andy’s Day For Kids.



Stop the Bleed

Program provides community education on how to manage life-threatening emergency situations

The goal of “Stop the Bleed” is to train everyone to recognize and treat life-threatening bleeding. This isn’t just about an active shooter or large event, It’s about any traumatic injury that can occur anytime, anywhere, even in your own home. This is the idea behind the new Stop the Bleed community program started at Kenmore Mercy Hospital.

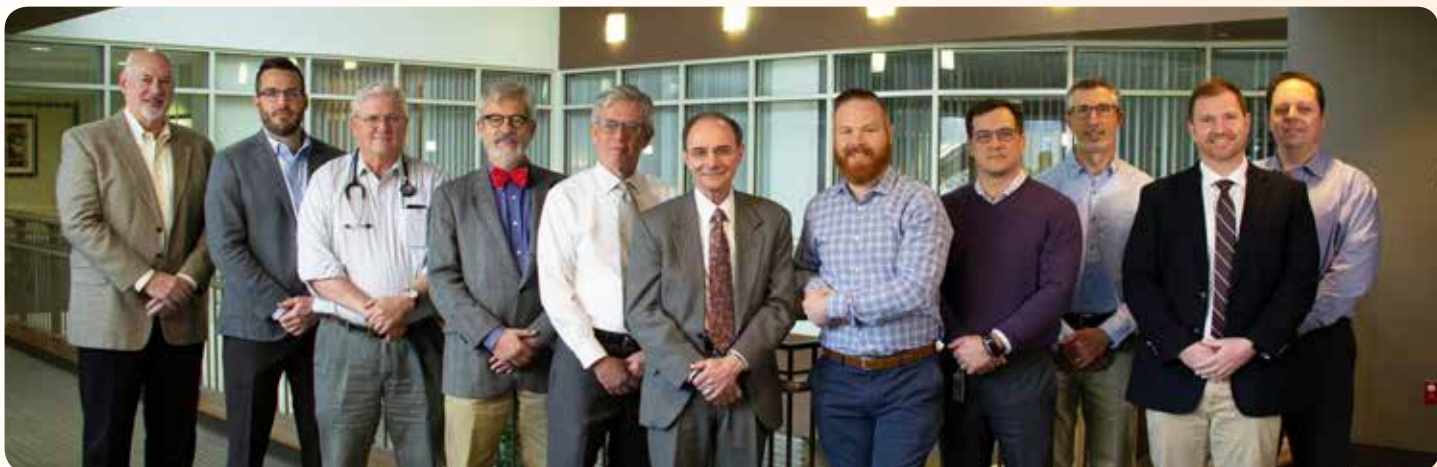
“Our emergency department introduced the ‘Stop the Bleed’ program to not only enhance Kenmore Mercy’s readiness for such events, but to also train and educate the community on emergency procedures that most anyone can perform to save a life,” explains Tom Scime, EMS liaison at Kenmore Mercy Hospital.

“Stop the Bleed” training has intensified in communities across the United States and is expected to become as common – and equally important – as CPR training. The programs train people to act as a first responder – until professional help arrives – in an emergency situation where injuries result in life-threatening bleeding.

With a grant from Kenmore Mercy Foundation, Scime and a team from the hospital emergency department established a “Stop the Bleed” program in partnership with Town of Tonawanda paramedics and police. The grant enabled the purchase of three kits for hands-on training with tourniquets, pressure dressings, bandages and artificial limbs with various types of injuries.

“The more people we can train in the community, the more lives we can save,” Scime concludes. “We are grateful to the Foundation for their support in growing this important program.”

Pictured above
Stop the Bleed Program: Kenmore Mercy Hospital Emergency Department staff and front line first responders educating the community on life-threatening emergency situations.



Donor Spotlight


Staff Dedication

Kenmore Mercy medical staff make record-setting donation

Year after year, the medical staff at Kenmore Mercy Hospital collectively donate thousands of dollars to the Kenmore Mercy Foundation. Over the past five years, the medical staff has donated nearly \$250,000 to support programs for associates.

According to Shannon Lavocat, supervisor of the medical staff office at Kenmore Mercy, the majority of the funds go toward continuing education programs for physicians, nurses, clinicians and other health care providers. The donations also help fund medical equipment throughout the hospital.

“The medical staff at Kenmore Mercy are very dedicated professionals who believe in the hospital’s mission,” Lavocat explains. “They see their contributions to the Foundation as an investment in their own excellence and the high quality care provided at the hospital.”

Lavocat notes that hospital associates apply for continuing education funds through the Foundation, utilizing the funds provided by the medical staff. 

Pictured above

Kenmore Mercy Hospital Advisory Medical Executive Committee [l-r]: Dr. Mark Weissman, Dr. Dan Leberer, Dr. James Fitzpatrick, Dr. Edward Stehlik, Dr. David Silverstein, Dr. Joseph Ralabate, Dr. Michael Gough, Dr. Eric Koch, Dr. D. Michael Slate, Dr. Michael Ferguson, Dr. Matthew Mann.



An expansion in caring

New site at Villa Maria for PACE/LIFE program brings services closer for more seniors

More than a decade ago, Catholic Health opened PACE (Program of All-Inclusive Care of the Elderly) to coordinate health services for senior clients, enabling them to remain in their own homes instead of a nursing home. Located at the former Our Lady of Victory Hospital (OLV) site in Lackawanna, the PACE program, also known as the Living Independently for Elders (LIFE), centralizes everything in a day program, from medical care and physical therapy to nutrition and transportation.

Catholic Health is proud to be opening its second PACE site on the Villa Maria Campus. “The PACE program is unique in providing internship opportunities to Villa Maria students and job opportunities for local residents while providing much-needed services to an increasingly growing elderly population,” said Paul Hogan, Executive Vice President, The John R. Oishei Foundation.

Now, thanks to grants from the John R. Oishei Foundation and the James H. Cummings Foundation, Catholic Health will keep up with those needs with the opening of a second PACE/LIFE location at Villa Maria College.

“We serve members as far north as Grand Island, and the ride to Lackawanna can be difficult for our seniors,” explains John

Beyer, president and CEO of the PACE/LIFE programs at Catholic Health. “The new site gives us another central location to bring our care closer to people in need in Buffalo and surrounding areas.”

Beyer notes that Catholic Health has completely rehabbed the ground floor of the former Felician Sisters convent at Villa Maria College, providing plenty of space for the PACE/LIFE program. The new site is designed to serve as many as 80 seniors per day.

“This is a wonderful location for so many reasons, furthering Catholic Health’s commitment to our seniors throughout Western New York,” Beyer concludes.

Pictured above

John Beyer (left), President and CEO, PACE, stands in the new LIFE/PACE entrance located on the Villa Maria Campus. On the right is the new sign in front of the College as well as a drawing of the newly designed space.



Donor Spotlight

The gift of caring

Mission Committee continues tradition of Thanksgiving meals and Christmas gifts

Hundreds of community members enjoyed a Thanksgiving Day meal and gifts were provided at Christmas time in 2018 thanks to the generosity of Lawley Insurance and the Mission Committee of Home & Community Based Care at Catholic Health.

For more than 15 years, the committee has led a tradition of giving by Catholic Health associates, physicians, clinicians and other supporters. In 2018, a donation from Lawley enabled the purchase of complete Thanksgiving meals including turkey, stuffing and dessert. Committee members and volunteers arranged and distributed 85 baskets in Erie and Niagara County to help patients and families who might not be able to afford a holiday dinner. The generous donation also helped to re-stock a pantry operated by Home & Community Based Care to provide food and necessities to patients in need following a hospital stay or emergency situation.

A fund, managed by the Continuing & Home Care Foundation, also provided hundreds of dollars for Christmas gifts sponsored and coordinated by the Home Care Christmas Outreach Giving Tree. Catholic Health associates selected two gift requests from

the tree and purchased more than 275 gifts for underprivileged individuals and families at Christmas. Gifts included basic needs such as winter coats and boots, household items, and clothing.

“Our associates and Mission Committee members are very giving and compassionate, especially during the holidays,” explains Brother Felipe Martinez, FSP, vice president of Mission Integration at Catholic Health. “Through their generosity, we reveal God’s love to all, and care for those in need, including mind, body and spirit.”

Pictured above
Catholic Health associates Rachel Markiewicz on the left and Brittany Seufert load Thanksgiving meals in preparation for the annual distribution to Home Care patients.

Donor Impact



Mercy Hospital Foundation

Provided more than **\$350,000** in funding back to the hospital and our affiliated ministries

- **Continued Operating Room Renovations (\$165,000)**
- **Heart Smart for Life - Wellness Programming (\$105,000)**
- **Nursing & Continued Medical Education (\$35,000)**
- **Stroke Center - Dynovision Equipment & Education (\$18,000)**
- **Faith Based Community Caregivers (\$14,000)**
- **Music - Piano for Main Lobby (\$7,000)**
- **Miscellaneous Projects & Small Awards (\$14,000)**



Mount St. Mary's Hospital Foundation

Provided over **\$1 MILLION** in total support

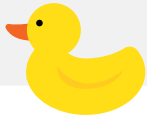
- **Surgical Equipment** HANA table, and new equipment to support orthopedic surgery, general surgical tools, instrumentation and head lamps **(\$249,000)**
- **Clearview Expansion Project** Inpatient drug and alcohol rehabilitation program and support for a 15-passenger van **(\$525,000)**
- **Washuta Cardiac Center** VapoTherm device **(\$12,050)**
- **New Lobby Furniture** for Imaging Center and North Lobby **(\$60,000)**
- **Support for Families of the Neighborhood Health Center (\$153,000)**
- **Education and Small Grants (\$38,000)**
- **Rehabilitation Services** vestibular goggles and ergonomic computer carts **(\$5,500)**



Sisters Hospital Foundation

Provided **\$1.4 MILLION in funding** back to both campuses

- **NICU Grand Opening April 18** (raised \$2.5 million towards \$8.8 million project in previous years)
- **Metabolic Center for Health & Wellness Grand Opening September 18** (supported with \$350,000)
- **"Picture Perfect Room" Renovations** across both campuses **(\$880,000)**
- **Small Grants (Program and Project Enhancements)** across both campuses **(\$65,000)**
- **STAXI Transport Chairs** for both campuses **(\$40,000)**
- **Associate Education & Training** across both campuses **(\$35,000)**



Kenmore Mercy Foundation

Provided **\$350,000** in total support

- **Imaging - Replace aging C-arm (\$236,736)**
- **Michael Graves Transport Chairs (\$28,000)**
- **Associate Education & Training (\$41,000)**
- **Patient Welcome Packets (\$24,000)**
- **Department Mini Grants (\$23,000)**



Continuing & Home Care Foundation

Provided **\$275,000** in total support

- **OLV Community Room Renovations and Equipment (\$165,000)**
- **LIFE/PACE Phase II at Villa Maria (\$100,000)**
- **Cribs & Car Seats for Kids (\$7,000)**
- **Other Projects and Programs (\$3,000)**



Your Generosity

Supporting Patient Care

Our physicians, nurses and caregivers provide outstanding care to our patients every day. The Foundations of Catholic Health are there to ensure that our team is able to provide quality care. What we are able to do together leads to so many positive, uplifting moments for our patients.

CONTRIBUTIONS²

\$2,654,941

SPECIAL EVENTS (NET)

\$753,000

OTHER REVENUE

\$148,501

TOTAL

\$3,556,462¹



1. The total represents the combined philanthropy generated through the efforts of Continuing & Home Care Foundation, Kenmore Mercy Foundation, Mercy Hospital Foundation, Sisters Hospital Foundation, Mount St. Mary's Hospital Foundation and Catholic Health in 2018.

2. "Contributions" include philanthropy revenue derived from Annual Giving, Major Giving, Planned Giving, and Corporate & Foundation Giving.

Ways To Give...

TYPE AND FORM OF GIFT

Outright Gift:

- Cash
- Stocks/Securities
- Real Estate
- Insurance
- Vehicle

Bequest:

- Cash
- Real Estate
- Personal Property
- Percentage/Remainder of Estate after other obligations have been satisfied

Insurance Policies:

- Name Foundation as policy beneficiary
- Transfer policy ownership to The Foundations of Catholic Health

Charitable Remainder Trusts:

- Cash
- Stocks/Securities
- Real Estate

Charitable Lead Trusts:

- Cash
- Stocks/Securities
- Real Estate

Retirement Plan/IRA:

- Name Foundation as beneficiary of death benefit

BENEFIT TO THE FOUNDATION

- Perpetual income
- Interest income used by the Foundation to fund various health ministries
- Bequest will be held in perpetuity and invested to fund needs as designated by donor
- Foundation receives full face value of policy upon death of the donor, or may receive current surrender value prior to donor's death
- Foundation receives substantial future gift to support the projects named by the donor
- Income for duration of trust helps meet needs of Catholic Health ministries
- Gift upon death of donor

BENEFIT TO YOU

- Income tax deduction
- No capital gains tax on appreciated gifts
- Possible estate tax deduction
- Opportunity to make a perpetual gift
- Opportunity to make substantial future gift to a Foundation at current manageable costs
- Income tax deduction for the value of the transferred policy
- Premium payments may be deducted as gifts
- Variable or fixed income
- Option to defer income
- Income tax deduction
- Reduction of estate taxes
- No capital gains tax on appreciated gift (or deferral in some instances)
- At end of trust period, principal returns to donor or heirs
- Principal can pass to others with little or no shrinkage
- Tax deduction
- Opportunity to make a major gift
- Estate and income tax savings

Mission

We are called to reveal the healing love of Jesus to all.

Our Values

Reverence

We honor the inherent dignity and uniqueness of each person.

Compassion

We unconditionally demonstrate empathy, kindness, and acceptance.

Integrity

We are honest, transparent, and accountable.

Vision

As your trusted partner, inspired by faith and committed to excellence, we lead the transformation of healthcare and create healthier communities.

Innovation

We continually learn, find creative solutions, and embrace change.

Community

We work together to build community and promote social justice in our organization and in society.

Excellence

We commit to achieve the highest standards of quality, safety, and service.

Upcoming Events

MOUNT ST. MARY'S
HOSPITAL FOUNDATION
GOOD WORKS GALA

Niagara Falls Country Club
September 2020

MERCY HOSPITAL
FOUNDATION
AUTUMN BALL

Rich Product's Atrium
November 1, 2019

KENMORE MERCY
FOUNDATION
A TRIBUTE TO ANGELS

Salvatore's Italian Gardens
November 22, 2019

SISTERS HOSPITAL
FOUNDATION
BLACK & WHITE BALL

The Admiral Room
May 2, 2020

For ways to give, please refer to page 13 of this Report.



Continuing & Home Care Foundation
Kenmore Mercy Foundation
Mercy Hospital Foundation
Mount St. Mary's Hospital Foundation
Sisters Hospital Foundation

FoundationsofCatholicHealth.org