



Organization: Trinity Health – Executive at West Michigan
Position Title: VP, Revenue Cycle (Patient Business Services) - Kentwood
Position Requisition #: 05212018
City: Kentwood State: MI
Department: Administration
Salary: TBD
FTE/Hours: Full Time
Shift: TBD
Posting Date: 05/21/2018
Response Date:
Description/Qualifications: **POSITION PURPOSE**

Serves as the leader of \$3-5B NPR in centralized revenue cycle operations and will report directly to the Vice President of Patient Financial Services. The PBS leader will lead a team responsible for PBS performance and improvement initiatives within operations. Responsible for directing the collaboration efforts with System Office, VP of PFS, CFOs, Regional and/or Site Directors, managers, and colleagues which will be critical to the role and overall success of Trinity Health operations. Provides consistent communication and engagement in order to allow for collaboration around performance goals and improvement initiatives, and will promote standardization and alignment with the overall Trinity Health vision. Responsible for building the foundation of a newly formed PBS, and supporting the transition and future sustainability of the newly consolidated PBS operations, serving as a key change leader to ensure successful transitions of people and processes. Contributes to the strategic focus of operational excellence through central oversight and management of revenue cycle practices across multiple Regional Health Ministries (RHMs) to ensure standardization, implementation, and utilization of top decile practices. Trinity Health is one of the largest multi-institutional Catholic health care delivery systems in the nation. Every year we deliver care to more than five million people as we serve diverse communities in 22 states from coast to coast, with 90+ hospitals and 120+ continuing care locations — including home care, hospice, Program of All Inclusive Care for the Elderly (PACE), and senior living facilities. Trinity Health is committed to building an enterprise that uses our strengths as a national system to deliver operational excellence.

MINIMUM QUALIFICATIONS

Must possess thorough knowledge and demonstrated expertise in Diversity and Inclusion as normally acquired through the completion Bachelor's degree in Finance, or Business or related field and a minimum of ten (10) or more years' direct and progressively responsible experience in revenue cycle operations, revenue analytics and metrics and revenue management or equivalent combination of education and experience. At least 5 (five) 7 (seven) years of leadership experience in a multi-facility, integrated health care delivery system or consulting experience. Knowledge of accounting systems and insurance, healthcare industry issues and trends, legal subject matter in field of expertise, required third party and governmental guidelines, and work processing. Proficiency in Microsoft Office, including Outlook, Word, and Excel. Strong project management skills including ability to establish processes, practices, reporting, training, etc. Proven ability to deliver large-scale initiatives in a large and complex organization. Ability to prioritize competing demands, utilize resources accordingly and manage multiple and competing complex projects, time frames and goals in a fast paced environment. Demonstrated ability to work well in ambiguous situations, to develop and execute strategic plans, follow-through, and translate strategies into actionable goals and develop metrics to drive outcomes. Demonstrated ability to influence organizational leaders and gain credibility. Excellent interpersonal and relationship building skills in order to persuade, influence, negotiate, compose, listen, discuss, present, coach, forge alliances, build consensus/support, and act as a change agent on sensitive topics. Exceptional oral and written communication skills and the ability to influence. Excellent analytical, problem solving and organizational skills to understand best practices, translate them into viable solutions, create value propositions, metrics and practices and to organize and prioritize multiple projects and requests. Ability to work and manage across a broad network of organizations and relationships to achieve results. Sensitivity to corporate culture and ability to foster and implement a culture supportive of diversity and inclusion. Keen appreciation of strong interdependence among lines of business. Must be able to operate effectively in a collaborative, shared leadership environment. Must possess a personal presence that is characterized by a sense of honesty, integrity and caring with the ability to inspire and motivate others to promote the philosophy, mission, vision, goals and values of Trinity Health.



Contact Information:

Expressions of Interest should be sent to: **Janet Nelson** at Janet.Nelson@trinity-health.org