



**POLICY AND PROCEDURE**

<b>TITLE:</b> Uninsured Expected Payment and Healthcare Assistance Policy	<b>POLICY NUMBER:</b> CHS-RMC-03	<b>PAGE #</b> 1 of 4
<b>RESPONSIBLE DEPARTMENT:</b> Finance	<b>POLICY LEVEL:</b> CHS	<b>EFFECTIVE DATE:</b> 3/6/2020
<b>PREPARED BY:</b> Patricia Schlemmer, Vice-President Patient and Resident Financial Services	<b>APPROVED BY:</b> Lisa Cilano, Senior Vice-President, Finance Bart Rodrigues, Senior Vice-President, Chief Mission Officer, CHS Corporate Operational Policy Council 12/14/15	<b>MSMH:</b> 6/19/16

This document is not intended to create, nor is it to be construed to constitute a contract between CHS and any of its Associates for either employment or the provision of any benefit. This policy supersedes any policy previous to this policy for any CHS organizations and any descriptions of such policies in any handbook of such organization. Personnel failing to comply with this policy may be subject to disciplinary action up to and including termination.

**PURPOSE:** Based on our mission, Catholic Health is committed to providing health care services to all patients based on medical necessity. However, we also recognize the need to provide financial assistance to those who find it difficult to manage the expenses incurred when receiving medical services at our facilities. The purpose of this policy is to define the Healthcare Assistance Program (HAP) and establish the necessary guidelines and criteria for eligibility.

**APPLIES TO:** Catholic Health extends discounts to uninsured and underinsured patients who receive medically necessary services. While Catholic Health primarily serves the five counties of Western New York, all patients who reside in New York State, contiguous states, or the state of Ohio, and whose household income is equal to or less than 400% of the most recent Federal Poverty Guidelines (as outlined in Attachment C) are eligible. All other patients will be reviewed at the discretion of Catholic Health.

**POLICY:** The Healthcare Assistance Program, implemented in accordance with all applicable New York State and Federal laws, rules and regulations, considers a patient's ability to contribute to their healthcare costs and places no undue burden on the patient or the patient's family. Patients will be provided information and counseling regarding alternative programs or services within their community, in conformance with all applicable New York State and federal laws such as EMTALA. Catholic Health will make reasonable efforts to explain the benefits of Medicaid and other available public and private coverage programs to patients and assist them with the application process. A patient may apply for Medicaid, other insurances, and/or financial assistance at the same time, and may also be screened for presumptive eligibility as described below.

This policy covers all Catholic Health ministries and medically necessary services with the exception of the following: 1) non-medically necessary elective services, 2) provider services other than Catholic Health primary care provider services, Catholic Health employed providers, and others listed as Cover Providers (see attachment D), 3) sub-acute and skilled nursing long term care services and, 4) convenience items such as television, telephone and requested private room charges.

Only services performed by Catholic Health employed providers are covered by the Healthcare Assistance Program. Services performed by non-employed providers within a Catholic Health facility will not be covered by the program and will be billed separately. Instructions on how to obtain a list of both covered and non-covered providers can be found in Attachment D.

**PROCEDURE:**

1. General Procedure Expectations: all reimbursement and collection practices engaged in and observed by Catholic Health employees, contractors and agents will reflect Catholic Health's mission, values, and policies; patients on admission are given, and receive, prompt access to charge information for any item or services provided to them upon request; the program will be implemented in a manner consistent with all applicable New York State and Federal laws, rules, and regulations; and patients and their families are advised of Catholic Health's policies, including the Healthcare Assistance Program and the

availability of need-based financial assistance, in easily understood terms and any language commonly spoken by patients in the community.

2. An uninsured patient whose household income is equal to or less than 200% of the current Federal Poverty Guidelines qualifies for a 100% discount. If a patient's household income is greater than 200% and less than or equal to 400% of the current Federal Poverty Guidelines, then the patient qualifies for a partial discount as detailed in Attachment C. In compliance with Section 501(r) of the Internal Revenue Code, eligible patients will not be charged more than "amounts generally billed" ("AGB") to insured individuals. AGB is the average amount Catholic Health would receive from Medicaid for emergency or other medically necessary care. In the event there is not a Medicaid fee for needed care, the Medicare fee schedule will be used to determine the rate.
3. Catholic Health uses third-party vendor presumptive eligibility tools to assist in determining an uninsured patient's qualification for a discount under the Healthcare Assistance Program. The assessment of a patient's ability to pay is based on a presumptive, objective, good faith determination that will be applied to all uninsured patients in the same manner. All income sources, the cost of living, family size and other financial considerations will be considered.
4. An uninsured individual receiving a discount of less than 100% may complete a Financial Assistance Application. Insured patients are also eligible for discounts under the Financial Assistance Program to offset the cost of coinsurance, deductibles, and other remaining patient balances. Patients interested in the Financial Assistance Program must complete, sign, and date an application form. In addition, the application must include one of the following forms of current income verification: Signed copy of the patient's most recent federal tax return; Copies of their last three pay stubs; Copies of their last three (3) unemployment payment stubs; Copies of their last two Social Security Payment Statements; self-employment business records of earnings and expenses; or a signed and notarized statement verifying no income sources. A copy of the application can be found in Attachment A.
5. The sliding scale for awarding financial assistance discounts for both uninsured and insured patients is outlined in Attachment C.
6. Patients have until the 240<sup>th</sup> day after the first billing statement to submit an application. Catholic Health will make determinations within 30 days of the receipt of a completed application and supporting documentation as outlined above. Awards will be granted for a 12 month period starting with the date of service requested on the Financial Assistance Application. Patients will be notified of determinations in writing and any payments made in excess of the approved discount will be refunded in a timely manner. If applicable, collection agencies will be notified to cease collection efforts.
7. If an application is incomplete, Catholic Health will provide notice in writing of what additional information is needed. Patients will have 30 days from the date of the letter to comply with the request. If information is not received within the allowed time the case will be considered closed and regular collection efforts will begin.
8. Billing and collection efforts, as outlined in the Billing and Collections Policy CHS-RMC-08, will be suspended once a completed Financial Assistance Application has been received. A patient may disregard any bill from Catholic Health while the pending application is under review. If at any time during the application process it is determined a patient is eligible for Medicaid or other insurance programs, collection efforts will cease and the appropriate payer program will be billed.
9. Related collection practices from the Billing and Collections Policy CHS-RMC-08 are as follows:
  - a. An uninsured patient account will not be forwarded to a collection agency if the patient has completed a Healthcare Assistance Program application or appeal and is awaiting response or determination.
  - b. The forced sale or foreclosure of an uninsured patient's primary residence, in order to satisfy a patient account, shall be prohibited for all services with the exception of Community Based Care services.
  - c. Uninsured patients who are participating in the HAP must be notified at least thirty (30) days before their account is forwarded to a collection agency.
  - d. All collection agencies servicing Catholic Health accounts must obtain written consent from the Catholic Health before any legal actions is initiated on any patient account.

- e. All collection agencies must agree in writing to follow all Catholic Health Uninsured Expected Payment and Collection Policies and Procedures.
  - f. Management is accountable to ensure that all collection policies are in accordance with the federal Fair Debt Collection Practices Act and all applicable New York State Law.
  - g. All collection agencies must provide information to patients on how to apply for Healthcare Assistance or appeal a Healthcare Assistance determination that is below their expectations.
10. All collection agencies are prohibited from making collections from any patient who was eligible for Medicaid at the time services were rendered.
  11. Patients with balances remaining after a Healthcare Assistance Program award will be eligible for extended payment terms. Installment payments will be capped at 10% of gross monthly income of the patient's defined household in accordance with New York State Public Health Law.
  12. Any and all determinations made under this policy may be appealed by phone or in writing as detailed in Attachment B. All reconsiderations will be made within 30 days of the date of appeal.
  13. Information on the Healthcare Assistance Program is posted in key public access areas such as registration areas and Emergency Departments. In addition, the Catholic Health website contains information on how to apply as well as a plain language summary of this entire policy. Information is available in the primary languages spoken throughout the community. Patients are also offered the opportunity to have the material translated by a multi-lingual telephone translation service. All materials and information will be available to patients upon request and found on the website [www.chsbuffalo.org/billing-insurance/financial-assistance](http://www.chsbuffalo.org/billing-insurance/financial-assistance).
  14. Catholic Health associates engaged in making financial assistance determinations will be trained no less than annually and be kept abreast of procedural and, or regulatory changes.

**REVIEW LEVEL:**

This policy will be reviewed annually to ensure compliance with related state and federal regulations and any changes in Catholic Health's operational methodology or process.

**Attachment A: Healthcare Assistance Program Application**



Thank you for choosing Catholic Health for your healthcare needs. We are pleased to offer you the opportunity to apply for financial assistance. To be considered for our Healthcare Assistance Program, please print this letter and provide the required information below:

Patient Full Name: \_\_\_\_\_

Patient Date of Birth: \_\_\_\_\_

Phone #: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

Patient Address: \_\_\_\_\_

Bill Account Number: \_\_\_\_\_

Number of People in Household (you, your spouse, and children

under 18)

\_\_\_\_\_

Additionally, please include:

- A brief letter of hardship stating you would like to apply for healthcare assistance;
- One of the following forms of current income verification: Signed copy of the patient's most recent federal tax return; Copies of their last three pay stubs; Copies of their last three (3) unemployment payment stubs; Copies of their last two Social Security Payment Statements; self-employment business records of earnings and expenses; or a signed and notarized statement verifying no income sources.

You have 240 days from your first billing statement to submit this application along with all required documents. While your application is being reviewed you may disregard bills you receive from Catholic Health. Please call us at 716-601-3600 or visit our website <https://www.chsbuffalo.org/billing-insurance/financial-assistance> for more information.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Please mail required information along with this completed letter to:

Catholic Health/RMC.  
144 Genesee Street, 3rd Floor  
Buffalo, NY 14203  
Attn: Supervisor, Credit & Collection Department  
**Attachment B: Appeal of Healthcare Assistance Determinations**

Any financial assistance determination made under this policy may be appealed. A patient may call the Patient Financial Services team at (716)601-3600 or appeal in writing at:

Catholic Health Administration & Training Center  
Patient Financial Services Team  
144 Genesee Street, 3<sup>rd</sup> Floor Buffalo,  
NY 14203

All decisions regarding an appeal will be completed within 30 days of the receipt of the request. Patients will be notified of any appeal outcome in writing. If, after reviewing the decision, a patient is not satisfied they may request a final appeal in the same manner. The review of final appeals will also be held to the 30 days from the date of the request.

All final appeals will be reviewed by the Vice President of Patient Financial Services or their delegate. A written determination of the final appeal signed by the deciding party or parties will be mailed to the applicant.

With the exception of extraordinary circumstances, such as additional or revised information that would impact the original decision received after the date of the final appeal decision) all decisions rendered on appeals will be final. The written notification of determination of a final appeal will not contain any further notice of right of either further review or appeal.

**Attachment C: Federal Poverty Guidelines as of February 2020**

% Federal Poverty Level		Family Size/Income										Healthcare Assistance Discount
From	To	1	2	3	4	5	6	7	8	9	10	
	< 200%	<25,520	<34,480	<43,440	<52,400	<61,360	<70,320	<79,280	<88,240	<97,200	<106,160	100% of balance after Uninsured Discount
200%	209%	25,520	34,480	43,440	52,400	61,360	70,320	79,280	88,240	97,200	106,160	100% of balance after Uninsured Discount
210%	219%	26,796	36,204	45,612	55,020	64,428	73,836	83,244	92,652	102,060	111,468	90% of balance after Uninsured Discount
220%	229%	28,072	37,928	47,784	57,640	67,496	77,352	87,208	97,064	106,920	116,776	80% of balance after Uninsured Discount
230%	239%	29,348	39,652	49,956	60,260	70,564	80,868	91,172	101,476	111,780	122,084	70% of balance after Uninsured Discount
240%	249%	30,624	41,376	52,128	62,880	73,632	84,384	95,136	105,888	116,640	127,392	60% of balance after Uninsured Discount
250%	259%	31,900	43,100	54,300	65,500	76,700	87,900	99,100	110,300	121,500	132,700	50% of balance after Uninsured Discount
260%	269%	33,176	44,824	56,472	68,120	79,768	91,416	103,064	114,712	126,360	138,008	40% of balance after Uninsured Discount
270%	279%	34,452	46,548	58,644	70,740	82,836	94,932	107,028	119,124	131,220	143,316	30% of balance after Uninsured Discount
280%	289%	35,728	48,272	60,816	73,360	85,904	98,448	110,992	123,536	136,080	148,624	20% of balance after Uninsured Discount
290%	299%	37,004	49,996	62,988	75,980	88,972	101,964	114,956	127,948	140,940	153,932	15% of balance after Uninsured Discount
300%	349%	38,280	51,720	65,160	78,600	92,040	105,480	118,920	132,360	145,800	159,240	10% of balance after Uninsured Discount
350%	400%	44,660	60,340	76,020	91,700	107,380	123,060	138,740	154,420	170,100	185,780	5% of balance after Uninsured Discount

**Attachment D: Providers covered and not covered by the Healthcare Assistance Program:**

You may find a list of Covered and Non-Covered Providers on the Catholic Health website:

- Covered Providers: <https://www.chsbuffalo.org/providers/employed>
- Non-Covered Providers: <https://www.chsbuffalo.org/providers/non-employed>

Covered Providers are only covered under this policy when performing services at the noted location noted.

You may also confirm if a provider is covered under this policy by contacting Patient Financial Services at 716-601-3600

**ORIGINATION DATE:** 1/1/2014

**REPLACES (If applicable):** NA

	Date/ Initials							
REVIEWED:	2/4/2014 SRK	1/29/2015 SRK	12/01/15 LS				02/14/18 BB	
REVISED:	2/4/2014 SRK	1/29/15 SRK	12/01/15 SRK	2/02/16 BB	03/24/16 BB	02/03/17 BB	02/14/18 SL	02/22/19 BB
REVISED:	6/13/19 SL	1/6/20 PS	3/5/20 SL					

**CSC/OPC APPROVAL:** 12/14/15, 3/30/16, 2/6/18, 6/26/19, 1/29/20

**REFERENCES:** NA